

## PURSE GAME

For some more Auction \$\$\$. Get your purses out and I am going to ask you to dig for items that you have in your purse and the first one to get it out and put it in my bowl gets an Auction Buck.

\*\* Ask for the items first and then go back and describe to them what the items represent.

1. **Ring** - Represents jewelry, gifts, products, trips and bonuses that we can earn for doing a great job and reach goals.
2. **Watch** - Represents flexibility and how we can work our own schedules. We can put what is important to us into our calendar first and then figure out where we can then do our business. Most jobs we have to do the opposite.
3. **Picture of their Family** – In Tupperware we can put our family first.
4. **Credit Card** – In Tupperware we can make extra money to pay down debt. Did you know that an average US Family has \$9,000 or more in credit card debt? Making minimum payments on that card it will take 30 years to pay it off.
5. **Keys** – If money was no object, what type of car would you drive? These keys represent a Car that we can earn in Tupperware just by doing a good job and building a team.
6. **Insurance Card** - Did you know that by being active in Tupperware we have many benefits such as Medical Insurance, Dental, Vision, Life Insurance that we can get at a low cost to us.

I'm going to give you 3 minutes to ask me any questions you might still have about my Tupperware Business. Not about the products as we will go over this soon. (ask for someone with a watch to keep time for Auction \$) Give out money for each question asked.

Turn around is fair play – Now I want to ask you some questions and for answering the questions I will give you \$5,000 in Auction Dollars. Hand out a Drawing Slip & ask the 6 questions.